



[2025]

San Antonio and the Surrounding Areas

MARKET UPDATE

1st Quarter

THE SCHRADER GROUP

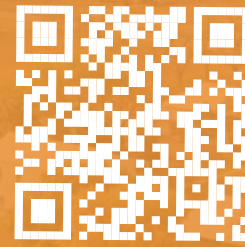
Brokered by eXp Realty



FROM DAYTON SCHRADER



As we move through the first quarter of 2025, San Antonio's real estate market continues to show resilience and steady momentum. Following a strong performance in 2024—marking the fifth-best year for total home sales in the last two decades—the market enters the new year on solid footing. Average home prices remain steady, though still slightly below the peaks seen in 2021 and 2022.



[WATCH]

As of April 1st, the San Antonio area boasts 13,805 active single-family listings. Of these, 9,603 are pre-owned homes, while 4,202 are new construction properties. The average home price sits at \$364,711, signaling a leveling out after several years of price fluctuations. Average days on market is now over 100 days in many new construction communities, while homes in more established neighborhoods are moving more quickly.

To help our builder partners capitalize on this evolving market, we offer a suite of buyer-focused programs—including our popular Guaranteed Sale Program. This program gives buyers confidence to move forward with new construction purchases by securing the sale of their current home, making the transition smoother and helping builders close more deals.

At The Schrader Group, we're here to help you succeed. Our full-service team supports both buyers and sellers every step of the way. A licensed agent is available seven days a week from 8:00 AM to 7:00 PM to answer questions, schedule appointments, and provide expert guidance. Additionally, we offer professional support across every stage of the home-buying journey to ensure a seamless, stress-free experience.

Let us know how we can help you close more homes and navigate the changing landscape of the San Antonio real estate market.

Respectfully,



Dayton Schrader, ABR, ABRM, CCIM, CRB, CRP, CRS
Broker Associate

210.757.9785 | dayton@theschradergroup.com



[EMAIL LEADS]

1ST QUARTER REVIEW

JANUARY 1 - MARCH 31

1ST QUARTER	HOMES SOLD			AVERAGE LIST PRICE	AVERAGE SOLD	LISTING TO SOLD PRICE DIFFERENCE	AVERAGE DAYS ON MARKET
	NEW CONST.	PRE-OWNED	TOTAL				
2023	2,487	4,873	7,360	\$372,811	\$362,681	97%	79
2024	3,308	4,419	7,727	\$370,519	\$359,613	97%	93
2025	2,850	3,965	6,815	\$373,093	\$364,711	98%	109

Source: SABOR MLS - Closed sales for Bexar, Comal, Guadalupe, Kendall & Wilson Counties. New and Resale Single Family Homes.

Connect with The Schrader Group



[HOT SPOT]

SAINT HEDWIG

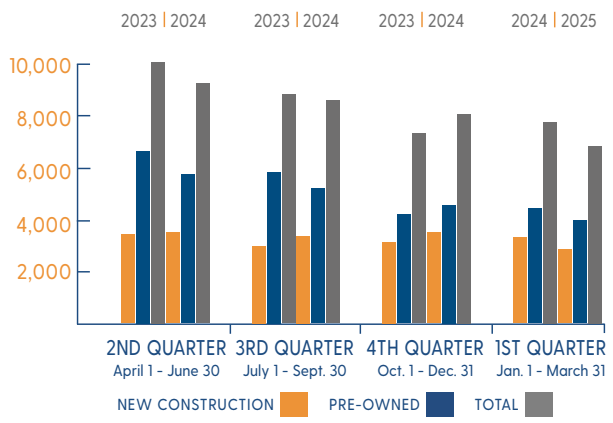
Saint Hedwig, Texas, is a growing community located in eastern Bexar County, offering a peaceful, semi-rural setting with convenient access to city life. Just 20 miles from downtown San Antonio and about 30 miles from New Braunfels, Saint Hedwig provides an ideal location for commuters and families seeking a quiet lifestyle without sacrificing proximity to major urban centers.

In recent years, Saint Hedwig has experienced significant growth, particularly in new construction. During the first quarter of 2025, more than 75% of homes sold were new builds, highlighting strong demand for modern, energy-efficient housing. Of the 43 homes sold, 33 were new construction and 10 were pre-owned homes, with an average sales price of \$251,487—making Saint Hedwig an affordable and appealing option within the greater San Antonio area.

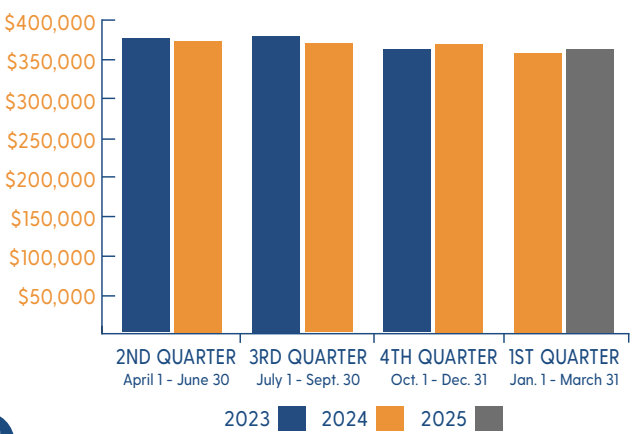
YEAR OVER YEAR REVIEW COMPARISON OF THE PAST YEAR



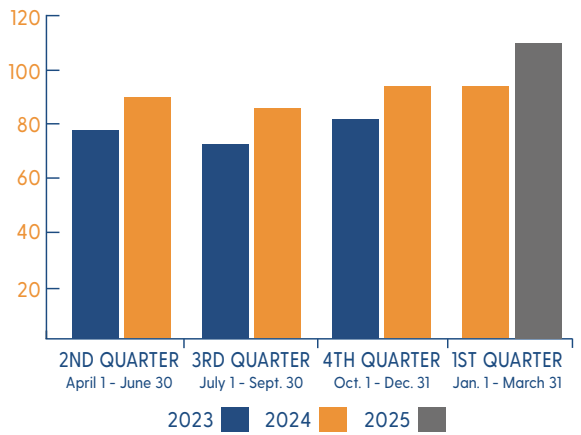
[HOMES SOLD]



[AVERAGE SOLD PRICE]

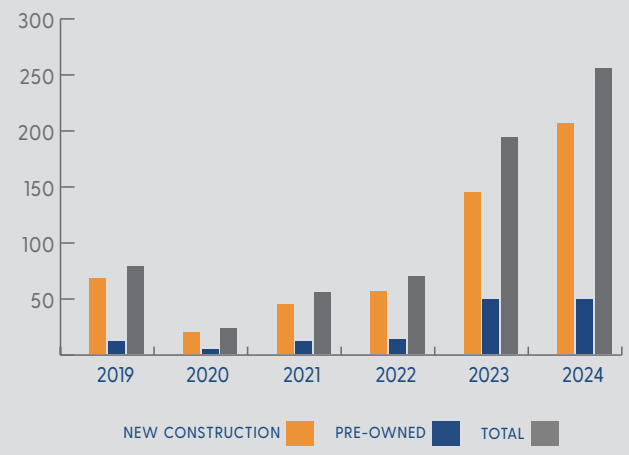


[DAYS ON THE MARKET]



HOMES SOLD

SAINT HEDWIG, TX | YEAR OVER YEAR



Source: SABOR MLS - New and Resale Single Family Homes closed in Saint Hedwig, TX.

Please let us know if you would like additional data or comparables on this hot spot or any area in San Antonio or the surrounding areas.

Email requests to:
marketing@theschradergroup.com

1ST QUARTER REVIEW

JANUARY 1 - MARCH 31

YEAR TO DATE

2024 & 2025 COMPARISON

BEXAR COUNTY

1ST QUARTER	HOMES SOLD	ORIGINAL LIST PRICE	AVERAGE LIST PRICE	AVERAGE SOLD PRICE	AVERAGE DAYS ON MARKET
2024	5,279	\$361,952	\$346,123	\$336,798	87
2025	4,616	\$354,967	\$341,624	\$335,732	102

YEAR TO DATE	HOMES SOLD	AVERAGE SOLD PRICE
2024	5,279	\$336,798
2025	4,616	\$335,732

COMAL COUNTY

1ST QUARTER	HOMES SOLD	ORIGINAL LIST PRICE	AVERAGE LIST PRICE	AVERAGE SOLD PRICE	AVERAGE DAYS ON MARKET
2024	796	\$496,634	\$473,700	\$458,143	102
2025	688	\$561,402	\$519,254	\$503,139	126

YEAR TO DATE	HOMES SOLD	AVERAGE SOLD PRICE
2024	796	\$458,143
2025	688	\$503,139

GUADALUPE COUNTY

1ST QUARTER	HOMES SOLD	ORIGINAL LIST PRICE	AVERAGE LIST PRICE	AVERAGE SOLD PRICE	AVERAGE DAYS ON MARKET
2024	779	\$351,027	\$336,043	\$328,642	101
2025	679	\$346,339	\$329,196	\$321,990	111

YEAR TO DATE	HOMES SOLD	AVERAGE SOLD PRICE
2024	779	\$328,642
2025	679	\$321,990

KENDALL COUNTY

1ST QUARTER	HOMES SOLD	ORIGINAL LIST PRICE	AVERAGE LIST PRICE	AVERAGE SOLD PRICE	AVERAGE DAYS ON MARKET
2024	134	\$729,578	\$694,206	\$666,515	118
2025	155	\$732,982	\$692,583	\$668,781	120

YEAR TO DATE	HOMES SOLD	AVERAGE SOLD PRICE
2024	134	\$666,515
2025	155	\$668,781

WILSON COUNTY

1ST QUARTER	HOMES SOLD	ORIGINAL LIST PRICE	AVERAGE LIST PRICE	AVERAGE SOLD PRICE	AVERAGE DAYS ON MARKET
2024	122	\$447,089	\$427,081	\$415,853	127
2025	94	\$462,676	\$449,992	\$443,232	138

YEAR TO DATE	HOMES SOLD	AVERAGE SOLD PRICE
2024	122	\$415,853
2025	94	\$443,232

Source: SABOR MLS - New and Resale Single Family Homes

UNLOCK SAVINGS WITH OUR BUYER PROGRAMS

Whether renting or selling, buyers can save on new construction homes through programs offered by The Schrader Group.

Buyer Assistance Program – Provides financial support to help buyers secure a new build, ideal for those not selling a home or tied to a lease.

Lease Buyout Program – Helps renters break their lease and purchase a new home—enabling a move-in as soon as 30 days after contract.

Move Up Program – Allows buyers to purchase a new home while their current home is on the market, with potential savings of up to 3%.

Guaranteed Sale Program – While a new home is being built, The Schrader Group will list the buyer's current home—and purchase it if it doesn't sell in time.



[BUYER PROGRAMS]

THE SCHRADER GROUP

Brokered by eXp Realty

210.729.6099 | leads@theschradergroup.com
www.theschradergroup.com

